

VILLAGE OF GLENCOE  
GOLF ADVISORY COMMITTEE

April 20, 2015

7:00 p.m.

Glencoe Village Hall  
675 Village Court  
Glencoe, IL, 60022

A G E N D A

The Village of Glencoe is subject to the requirements of the Americans with Disabilities Act of 1990. Individuals with disabilities who plan to attend this meeting and who require certain accommodations in order to allow them to observe and/or participate in this meeting, or who have questions regarding the accessibility of the meeting or the facilities, are requested to contact the Village of Glencoe at least 72 hours in advance of the meeting at (847) 835-4114, or please contact the Illinois Relay Center at (800) 526-0844, to allow the Village of Glencoe to make reasonable accommodations for those persons.

1. CALL TO ORDER AND ROLL CALL  
Dale Thomas, Chairman  
Jim Hirsch  
Joe Keefe  
Mitch Melamed  
Ron Schmidt  
Scott Shore
2. APPROVAL OF MARCH 2015 MEETING MINUTES
3. PUBLIC COMMENT TIME
4. MANAGER'S MONTHLY REPORT
  - MARCH 2015 SUMMARY REPORT
5. CLUBHOUSE TASK FORCE UPDATE
6. OTHER BUSINESS
7. ADJOURNMENT

VILLAGE OF GLENCOE  
GOLF ADVISORY COMMITTEE  
Meeting Minutes  
March 23, 2015

1. CALL TO ORDER AND ROLL CALL

The Golf Advisory Committee was called to order at 7:00 p.m. at Village Hall. The following members were present:

Dale Thomas, Chairman  
Joe Keefe  
Ron Schmidt  
Scott Shore  
Jim Hirsch

Committee member Mitch Melamed was absent.

2. APPROVAL OF THE 2015 FEBRUARY MINUTES

The February Golf Advisory Committee meeting minutes were approved as submitted.

3. PUBLIC COMMENT TIME

None.

4. MANAGER'S MONTHLY REPORT

- The end of the fiscal year numbers were presented. The Club had another successful season and the Advisory Board commended staff for their efforts.
- The golf course made it through the winter well with very little snow mold or ice damage.
- Stella presented the new Junior-Pay Your Age program. The program was created to get more juniors involved and lessen the burden of expensive green fees for young golfers that normally will not complete 9 holes.
- Stella informed the committee that a new Junior Development Program will be brought to the Club and taught by our teaching professionals.
- Stella presented the details of the new Par 3 Shootout tournament, the event was well received by the committee.
- The Permanent Tee Time program is going well and staff expects to exceed budgeted numbers.

5. CLUBHOUSE TASK FORCE UPDATE

- Larry Levin met with County Commissioner Suffredin to discuss amending the current agreement between the Village and the Cook County Forest Preserve District. A proposal of renewal terms was presented and Suffredin informed Mr. Levin that he felt the terms were amenable and he would support our efforts.

6. OTHER BUSINESS

- A question was asked if there was any room on staff for people with special needs. Stella replied that she spoke with a representative of a local organization last year and found that it was hard to find a match for individuals with the job duties at the course, but we would be open to further discussions.

7. ADJOURNMENT

- There being no further business for discussion, the meeting was adjourned at 7:40 p.m.



# Glencoe Golf Club

To: Golf Advisory Committee  
From: Stella Nanos, General Manager  
Date: April 9, 2015  
Subject: March 2015 Monthly Report

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**Financial Overview:** The snow melted rather quickly in March and the grounds crew worked feverishly to enable the course to open early. The course opened for play on March 16th, well ahead of our competition. It was wise to take advantage of the mild conditions because the following week brought snow and freezing temperatures. Overall we were open for play 9 days out of the month. Total revenues for the month were \$14,569 versus the budget of \$10,284.

|              | 2015 Actual | 2014 Actual |
|--------------|-------------|-------------|
| Rounds       | 244         | 262         |
| Average Rate | \$25.83     | \$25.19     |
| FYTD Rounds  | 244         | 262         |

## **Departmental Overview:**

**Golf Shop:** Green fee revenue was \$6,303 vs. a budget of \$6,599.

**Merchandise:** Merchandise sales totaled \$364 vs. a budget of \$100.

**Driving Range:** The driving range revenue was \$849 vs. a budget of \$250.

**Rentals:** Power cart rental revenue was \$1,012 vs. a budget of \$532; pull cart rental revenue was \$106 vs. a budget of \$200.

**Food & Beverage:** The restaurant is scheduled to open in April but was able to accommodate the golfers in March with a limited menu. The first rent payment is not due until June 1<sup>st</sup>.

## **Golf Course:**

- Tee signs were sanded down and re-painted in preparation for the season.
- Performed snow and ice removal throughout the month as needed.
- The trimmed branches from the winter pruning has been chipped and removed from the course.
- Equipment repairs as well as preventative maintenance continue on all mowing units. This work includes the grinding/sharpening of all mowing blades.

**2015 Weather:** The high temperature for the month was 73 degrees and the low was 3 degrees. The average high for the month is 45 degrees and the average low is 28 degrees. Total precipitation was .46 inches against an average of 2.37 inches.

**Marketing Notes:**

- An email blast was sent promoting the opening of the course.
- A 'push notification' was utilized to golfers that have downloaded the Glencoe Golf Club app alerting them that the course was open for play.
- The clinic dates, times and fees have been established for the season. They will be promoted on our website and through email blasts in April.
- Thanks to meetings that occurred over the winter a new Spring Junior Development Program will take place at the course this year. The program was established by local Catholic elementary schools and they have chosen Glencoe as their site for coaching and play dates.
- The website was updated with 2015 Spring Rates, the Spring Senior Event and the opening of the golf course.
- A business listing is running for the Glencoe Golf Academy in Google places as well as Bing business portal.
- Social media website updates via Twitter and Facebook.

**Miscellaneous:**

- Permanent tee time Fees of \$181,000 have been received for the season; staff is working to secure additional players to fill in groups that only have three players with the goal of exceeding the budgeted number of \$184,000.
- Work has begun on the expansion and beautification of the 10<sup>th</sup> tee. The work will include elevating and expanding the tee as well as adding flower beds adjacent to the tee area. This improvement will add 18 yards to the hole and create a whole new look for the golfers.
- Repair work was completed in the basement of the clubhouse to help support the existing floor boards.
- The power cart fleet has been inspected by our vendor and work is underway to make the necessary repairs to the carts that was caused by storing them outside over the winter. This is the last year of the cart lease and an RFP is being created for a new fleet in 2016.

Sincerely,

Stella Nanos  
General Manager  
Glencoe Golf Club

**GLENCOE GOLF CLUB  
MONTHLY FINANCIAL REPORT**

**March 2015**

| Glencoe Golf Club                   |                       |                       |                 |                          |                  |                        |                        |                 |                           |                  |                  |
|-------------------------------------|-----------------------|-----------------------|-----------------|--------------------------|------------------|------------------------|------------------------|-----------------|---------------------------|------------------|------------------|
| INCOME STATEMENT                    |                       |                       |                 |                          |                  |                        |                        |                 |                           |                  |                  |
| Summary of All Units                |                       |                       |                 |                          |                  |                        |                        |                 |                           |                  |                  |
| For the Month Ending March 31, 2015 |                       |                       |                 |                          |                  |                        |                        |                 |                           |                  |                  |
|                                     | This Period<br>Actual | This Period<br>Budget | +/-<br>Budget   | This Period<br>Last Year | +/-<br>Last Year | Year To Date<br>Actual | Year To Date<br>Budget | +/-<br>Budget   | Year To Date<br>Last Year | +/-<br>Last Year | Annual<br>Budget |
| <b>REVENUE</b>                      |                       |                       |                 |                          |                  |                        |                        |                 |                           |                  |                  |
| GOLF ACADEMY                        | 4,456                 | 1,000                 | 3,456           | 1,560                    | 2,896            | 4,456                  | 1,000                  | 3,456           | 1,560                     | 2,896            | 90,000           |
| GREENS FEES                         | 7,403                 | 7,699                 | (296)           | 9,996                    | (2,593)          | 7,403                  | 7,699                  | (296)           | 9,996                     | (2,593)          | 1,087,612        |
| LEASES                              | -                     | -                     | -               | -                        | -                | -                      | -                      | -               | -                         | -                | 24,480           |
| MERCHANDISE                         | 583                   | 475                   | 108             | 342                      | 241              | 583                    | 475                    | 108             | 342                       | 241              | 52,100           |
| OTHER                               | 266                   | 328                   | (62)            | 430                      | (164)            | 266                    | 328                    | (62)            | 430                       | (164)            | 22,654           |
| OUTINGS                             | -                     | -                     | -               | 100                      | (100)            | -                      | -                      | -               | 100                       | (100)            | 24,792           |
| POWER CARTS                         | 1,012                 | 532                   | 480             | -                        | 1,012            | 1,012                  | 532                    | 480             | -                         | 1,012            | 245,690          |
| RANGE                               | 849                   | 250                   | 599             | 841                      | 8                | 849                    | 250                    | 599             | 841                       | 8                | 46,000           |
| <b>TOTAL</b>                        | <b>14,569</b>         | <b>10,284</b>         | <b>4,285</b>    | <b>13,269</b>            | <b>1,300</b>     | <b>14,569</b>          | <b>10,284</b>          | <b>4,285</b>    | <b>13,269</b>             | <b>1,300</b>     | <b>1,593,328</b> |
| <b>EXPENSES</b>                     |                       |                       |                 |                          |                  |                        |                        |                 |                           |                  |                  |
| C&G PAYROLL                         | 26,865                | 33,826                | (6,961)         | 26,555                   | 310              | 26,865                 | 33,826                 | (6,961)         | 26,555                    | 310              | 472,406          |
| CAPITAL OUTLAY                      | 3,173                 | 8,422                 | (5,249)         | 13,950                   | (10,777)         | 3,173                  | 8,422                  | (5,249)         | 13,950                    | (10,777)         | 737,400          |
| CHEM/FERTILIZER                     | -                     | -                     | -               | 667                      | (667)            | -                      | -                      | -               | 667                       | (667)            | 75,000           |
| COGS                                | 496                   | 309                   | 187             | 211                      | 285              | 496                    | 309                    | 187             | 211                       | 285              | 33,865           |
| COMMUNICATIONS                      | 529                   | 721                   | (192)           | 721                      | (192)            | 529                    | 721                    | (192)           | 721                       | (192)            | 12,189           |
| CREDIT CARD FEES                    | 601                   | 4,302                 | (3,701)         | 903                      | (302)            | 601                    | 4,302                  | (3,701)         | 903                       | (302)            | 33,038           |
| EQUIPMENT R&M                       | 1,270                 | 1,000                 | 270             | 870                      | 400              | 1,270                  | 1,000                  | 270             | 870                       | 400              | 23,700           |
| GASOLINE                            | -                     | 100                   | (100)           | -                        | -                | -                      | 100                    | (100)           | -                         | -                | 19,700           |
| GOLF ACADEMY                        | 3,637                 | 2,090                 | 1,547           | 2,146                    | 1,491            | 3,637                  | 2,090                  | 1,547           | 2,146                     | 1,491            | 69,122           |
| LIABILITY INSURANCE                 | 1,265                 | 1,262                 | 3               | 1,377                    | (112)            | 1,265                  | 1,262                  | 3               | 1,377                     | (112)            | 16,139           |
| MAINTENANCE SUPPLIES                | 1,019                 | 1,000                 | 19              | 531                      | 488              | 1,019                  | 1,000                  | 19              | 531                       | 488              | 25,630           |
| MANAGEMENT FEE                      | -                     | 3,543                 | (3,543)         | -                        | -                | -                      | 3,543                  | (3,543)         | -                         | -                | 42,512           |
| MARKETING                           | 869                   | 2,000                 | (1,131)         | 368                      | 501              | 869                    | 2,000                  | (1,131)         | 368                       | 501              | 25,000           |
| OTHER                               | 2,401                 | 7,517                 | (5,116)         | 1,804                    | 597              | 2,401                  | 7,517                  | (5,116)         | 1,804                     | 597              | 61,913           |
| POWER CART LEASE                    | -                     | -                     | -               | -                        | -                | -                      | -                      | -               | -                         | -                | 33,000           |
| RANGE                               | -                     | -                     | -               | -                        | -                | -                      | -                      | -               | -                         | -                | 3,800            |
| SHOP PAYROLL                        | 28,691                | 30,867                | (2,176)         | 28,142                   | 549              | 28,691                 | 30,867                 | (2,176)         | 28,142                    | 549              | 443,933          |
| UTILITIES                           | 1,198                 | 2,695                 | (1,497)         | 1,091                    | 107              | 1,198                  | 2,695                  | (1,497)         | 1,091                     | 107              | 39,049           |
| WATER-SEWER-GARBAGE                 | -                     | -                     | -               | 511                      | (511)            | -                      | -                      | -               | 511                       | (511)            | 36,970           |
| <b>TOTAL</b>                        | <b>72,014</b>         | <b>99,654</b>         | <b>(27,640)</b> | <b>79,847</b>            | <b>(7,833)</b>   | <b>72,014</b>          | <b>99,654</b>          | <b>(27,640)</b> | <b>79,847</b>             | <b>(7,833)</b>   | <b>2,204,366</b> |
| <b>OPERATING INCOME (LOSS)</b>      | <b>(57,445)</b>       | <b>(89,370)</b>       | <b>(31,925)</b> | <b>(66,578)</b>          | <b>(17,633)</b>  | <b>(57,445)</b>        | <b>(89,370)</b>        | <b>(31,925)</b> | <b>(66,578)</b>           | <b>(17,633)</b>  | <b>(611,038)</b> |
| INTEREST                            | 436                   | 155                   | 281             | (111)                    | 547              | 436                    | 155                    | 281             | (111)                     | 547              | 2,210            |
| SALE OF ASSETS                      | -                     | -                     | -               | 850                      | (850)            | -                      | -                      | -               | 850                       | (850)            | -                |
| INTEREST EXPENSE                    | -                     | -                     | -               | -                        | -                | -                      | -                      | -               | -                         | -                | (3,100)          |
| <b>TOTAL</b>                        | <b>436</b>            | <b>155</b>            | <b>281</b>      | <b>739</b>               | <b>(303)</b>     | <b>436</b>             | <b>155</b>             | <b>281</b>      | <b>739</b>                | <b>(303)</b>     | <b>(890)</b>     |
| <b>CHANGE IN NET ASSETS</b>         | <b>(57,009)</b>       | <b>(89,215)</b>       | <b>(32,206)</b> | <b>(65,839)</b>          | <b>(17,633)</b>  | <b>(57,009)</b>        | <b>(89,215)</b>        | <b>(32,206)</b> | <b>(65,839)</b>           | <b>(17,633)</b>  | <b>(611,928)</b> |
| <b>DAYS OF OPERATION</b>            | <b>9.00</b>           | <b>14.00</b>          | <b>(5.00)</b>   | <b>4.00</b>              | <b>5.00</b>      | <b>9.00</b>            | <b>14.00</b>           | <b>(5.00)</b>   | <b>4.00</b>               | <b>5.00</b>      | <b>238.00</b>    |
| <b>ROUNDS</b>                       | <b>396</b>            | <b>262</b>            | <b>134</b>      | <b>291</b>               | <b>105</b>       | <b>396</b>             | <b>262</b>             | <b>134</b>      | <b>291</b>                | <b>105</b>       | <b>30,944</b>    |
| <b>AVERAGE GF PER ROUND</b>         | <b>18.69</b>          | <b>29.39</b>          | <b>(10.70)</b>  | <b>34.35</b>             | <b>(3.00)</b>    | <b>18.69</b>           | <b>29.39</b>           | <b>(10.70)</b>  | <b>34.35</b>              | <b>(3.00)</b>    | <b>35.15</b>     |

**Glencoe Golf Club  
FY2016 Round History**

|           | Fiscal Year 2016 |     |        |        | Fiscal Year 2015 |        |        |        |
|-----------|------------------|-----|--------|--------|------------------|--------|--------|--------|
|           | Period           | Ytd | Budget | Ytd    | Period           | Ytd    | Budget | Ytd    |
| March     | 396              | 396 | 262    | 262    | 291              | 291    | 260    | 260    |
| April     |                  | 396 | 1334   | 1,596  | 1,744            | 2,035  | 1335   | 1,595  |
| May       |                  | 396 | 4135   | 5,731  | 4,347            | 6,382  | 4043   | 5,638  |
| June      |                  | 396 | 5603   | 11,334 | 5,619            | 12,001 | 5712   | 11,350 |
| July      |                  | 396 | 6341   | 17,675 | 6,324            | 18,325 | 6338   | 17,688 |
| August    |                  | 396 | 6025   | 23,700 | 5,925            | 24,250 | 6000   | 23,688 |
| September |                  | 396 | 4587   | 28,287 | 4,531            | 28,781 | 4581   | 28,269 |
| October   |                  | 396 | 2480   | 30,767 | 2,693            | 31,474 | 2375   | 30,644 |
| November  |                  | 396 | 305    | 31,072 | 419              | 31,893 | 300    | 30,944 |
| December  |                  | 396 | 0      | 31,072 | 278              | 32,171 | 0      | 30,944 |
| January   |                  | 396 | -      | 31,072 | -                | 32,171 | -      | 30,944 |
| February  |                  | 396 | -      | 31,072 | -                | 32,171 | -      | 30,944 |

**DAYS OF OPERATION**

|           | Fiscal Year 2016 |     |        |     | Fiscal Year 2015 |     |        |     |
|-----------|------------------|-----|--------|-----|------------------|-----|--------|-----|
|           | Period           | Ytd | Budget | Ytd | Period           | Ytd | Budget | Ytd |
| March     | 9                | 9   | 14     | 14  | 4                | 4   | 14     | 14  |
| April     |                  | 9   | 30     | 44  | 24               | 28  | 30     | 44  |
| May       |                  | 9   | 31     | 75  | 27               | 55  | 31     | 75  |
| June      |                  | 9   | 30     | 105 | 29               | 84  | 30     | 105 |
| July      |                  | 9   | 31     | 136 | 31               | 115 | 31     | 136 |
| August    |                  | 9   | 31     | 167 | 31               | 146 | 31     | 167 |
| September |                  | 9   | 30     | 197 | 29.0             | 175 | 30     | 197 |
| October   |                  | 9   | 31     | 228 | 28               | 203 | 31     | 228 |
| November  |                  | 9   | 10     | 238 | 8                | 211 | 10     | 238 |
| December  |                  | 9   | -      | 238 | 6                | 217 | -      | 238 |
| January   |                  | 9   | -      | 238 | -                | 217 | -      | 238 |
| February  |                  | 9   | -      | 238 | -                | 217 | -      | 238 |

**ROUNDS PER DAY OF BUDGETED OPERATION**

|           | Fiscal Year 2016 |        |          | Fiscal Year 2015 |        |          |
|-----------|------------------|--------|----------|------------------|--------|----------|
|           | Actual           | Budget | Variance | Actual           | Budget | Variance |
| March     | 28               | 19     | 10       | 21               | 19     | 2        |
| April     | 0                | 44     | -44      | 58               | 45     | 14       |
| May       | 0                | 133    | -133     | 140              | 130    | 10       |
| June      | 0                | 187    | -187     | 187              | 190    | -3       |
| July      | 0                | 205    | -205     | 204              | 204    | 0        |
| August    | 0                | 194    | -194     | 191              | 194    | -2       |
| September | 0                | 153    | -153     | 151              | 153    | -2       |
| October   | 0                | 80     | -80      | 87               | 77     | 10       |
| November  | 0                | 31     | -31      | 42               | 30     | 12       |
| December  | 0                | 0      | 0        | 0                | 0      | 0        |
| January   | 0                | 0      | 0        | N/A              | 0      | N/A      |
| February  | 0                | 0      | 0        | N/A              | 0      | N/A      |

Source: Golf Records



## **Revenue Summary & Detail**

**Glencoe Golf Club**  
**Monthly Revenue Activity Summary**

| activity<br>key acct title | March 2015 Activity   |                       |                        |                          | Year-To-Date Activity (FY 2015) |                           |               |               |                     |                  |                    |                  |
|----------------------------|-----------------------|-----------------------|------------------------|--------------------------|---------------------------------|---------------------------|---------------|---------------|---------------------|------------------|--------------------|------------------|
|                            | This Period<br>Actual | This Period<br>Budget | \$ of Period<br>Budget | This Period<br>Last Year | This Period<br>Last Year        | \$ of Period<br>Last Year | YTD<br>Actual | YTD<br>Budget | \$ of YTD<br>Budget | YTD Last<br>Year | \$ of Last<br>Year | Annual<br>Budget |
|                            |                       |                       |                        |                          |                                 |                           |               |               |                     |                  |                    |                  |
| GOLF ACADEMY               | 4,456                 | 1,000                 | 3,456                  | 1,560                    | 2,896                           | 2,896                     | 4,456         | 1,000         | 3,456               | 1,560            | 2,896              | 90,000           |
| GREENS FEES                | 7,403                 | 7,699                 | -296                   | 9,996                    | -2,593                          | -2,593                    | 7,403         | 7,699         | -296                | 9,996            | -2,593             | 1,087,612        |
| INTEREST                   | 436                   | 155                   | 281                    | -111                     | 547                             | 547                       | 436           | 155           | 281                 | -111             | 547                | 2,210            |
| LEASES                     | 0                     | 0                     | 0                      | 0                        | 0                               | 0                         | 0             | 0             | 0                   | 0                | 0                  | 24,480           |
| MERCHANDISE                | 583                   | 475                   | 108                    | 342                      | 242                             | 242                       | 583           | 475           | 108                 | 342              | 242                | 52,100           |
| OTHER                      | 266                   | 328                   | -62                    | 430                      | -164                            | -164                      | 266           | 328           | -62                 | 430              | -164               | 22,654           |
| OUTINGS                    | 0                     | 0                     | 0                      | 100                      | -100                            | -100                      | 0             | 0             | 0                   | 100              | -100               | 24,792           |
| POWER CARTS                | 1,012                 | 532                   | 480                    | 0                        | 1,012                           | 1,012                     | 1,012         | 532           | 480                 | 0                | 1,012              | 245,690          |
| RANGE                      | 849                   | 250                   | 599                    | 841                      | 8                               | 8                         | 849           | 250           | 599                 | 841              | 8                  | 46,000           |
| SALE OF ASSETS             | 0                     | 0                     | 0                      | 850                      | -850                            | -850                      | 0             | 0             | 0                   | 850              | -850               | 0                |

**Glencoe Golf Club  
Monthly Revenue Activity Detail**

| activity<br>key acct title               | March 2015 Activity |        |             |        |             |        | Year-To-Date Activity (FY 2015) |        |        |        |        |           |
|--|---------------------|--------|-------------|--------|-------------|--------|---------------------------------|--------|--------|--------|--------|-----------|
|  | This Period         |        | This Period |        | This Period |        | YTD                             |        | YTD    |        | YTD    |           |
|  | Actual              | Budget | Actual      | Budget | Actual      | Budget | Actual                          | Budget | Actual | Budget | Actual | Budget    |
| <b>GOLF ACADEMY</b>                      |                     |        |             |        |             |        |                                 |        |        |        |        |           |
| 60-166-600-32517 GOLF ACADEMY REVENUE    | 0                   | 0      | 0           | 0      | 0           | 0      | 0                               | 0      | 0      | 0      | 0      | 0         |
| 60-166-600-32927 GOLF PRO LESSONS        | 4,456               | 1,000  | 1,560       | 2,896  | 2,896       | 2,896  | 4,456                           | 1,000  | 3,456  | 1,560  | 2,896  | 50,000    |
| <b>GOLF ACADEMY</b>                      | 4,456               | 1,000  | 1,560       | 2,896  | 2,896       | 2,896  | 4,456                           | 1,000  | 3,456  | 1,560  | 2,896  | 90,000    |
| <b>GREENS FEES</b>                       |                     |        |             |        |             |        |                                 |        |        |        |        |           |
| 60-166-600-32480 SENIOR MEMBERSHIPS      | 1,100               | 1,200  | 2,025       | -925   | -925        | -925   | 1,100                           | 1,200  | -100   | 2,025  | -925   | 19,825    |
| 60-166-600-32485 GREEN FEES - WEEK DAYS  | 4,609               | 3,179  | 2,613       | 1,996  | 1,996       | 1,996  | 4,609                           | 3,179  | 1,430  | 2,613  | 1,996  | 519,326   |
| 60-166-600-32490 GREEN FEES - WEEKENDS   | 1,694               | 3,320  | 5,358       | -3,664 | -3,664      | -3,664 | 1,694                           | 3,320  | -1,626 | 5,358  | -3,664 | 364,461   |
| 60-166-600-32495 PERM TIMES & FEES       | 0                   | 0      | 0           | 0      | 0           | 0      | 0                               | 0      | 0      | 0      | 0      | 184,000   |
| <b>GREENS FEES</b>                       | 7,403               | 7,699  | 9,996       | -2,593 | -2,593      | -2,593 | 7,403                           | 7,699  | -296   | 9,996  | -2,593 | 1,087,612 |
| <b>INTEREST</b>                          |                     |        |             |        |             |        |                                 |        |        |        |        |           |
| 60-166-600-32805 INTEREST ON INVESTMENTS | 124                 | 105    | 104         | 20     | 20          | 20     | 124                             | 105    | 19     | 104    | 20     | 1,610     |
| 60-166-600-32810 IMET EARNINGS           | 312                 | 50     | -215        | 527    | 527         | 527    | 312                             | 50     | 262    | -215   | 527    | 600       |
| <b>INTEREST</b>                          | 436                 | 155    | -111        | 547    | 547         | 547    | 436                             | 155    | 281    | -111   | 547    | 2,210     |
| <b>LEASES</b>                            |                     |        |             |        |             |        |                                 |        |        |        |        |           |
| 60-166-600-32920 FOOD SERVICE FEE        | 0                   | 0      | 0           | 0      | 0           | 0      | 0                               | 0      | 0      | 0      | 0      | 24,480    |
| <b>LEASES</b>                            | 0                   | 0      | 0           | 0      | 0           | 0      | 0                               | 0      | 0      | 0      | 0      | 24,480    |
| <b>MERCHANDISE</b>                       |                     |        |             |        |             |        |                                 |        |        |        |        |           |
| 60-166-600-32705 FOOD SALES              | 29                  | 125    | 0           | 29     | 29          | 29     | 29                              | 125    | -96    | 0      | 29     | 300       |
| 60-166-600-32710 GOLF BALLS              | 86                  | 200    | 132         | -46    | -46         | -46    | 86                              | 200    | -114   | 132    | -46    | 18,800    |
| 60-166-600-32715 CLOTHING                | 77                  | 50     | 84          | -7     | -7          | -7     | 77                              | 50     | 27     | 84     | -7     | 6,800     |
| 60-166-600-32720 MERCHANDISE             | 364                 | 100    | 126         | 238    | 238         | 238    | 364                             | 100    | 264    | 126    | 238    | 26,200    |
| 60-166-600-32730 NON ALCH DRINK SALES    | 27                  | 0      | 0           | 27     | 27          | 27     | 27                              | 0      | 27     | 0      | 27     | 0         |
| <b>MERCHANDISE</b>                       | 583                 | 475    | 342         | 242    | 242         | 242    | 583                             | 475    | 108    | 342    | 242    | 52,100    |
| <b>OTHER</b>                             |                     |        |             |        |             |        |                                 |        |        |        |        |           |
| 60-166-600-32500 ANNUAL LOCKER RENTAL    | 0                   | 0      | 0           | 0      | 0           | 0      | 0                               | 0      | 0      | 0      | 0      | 300       |
| 60-166-600-32510 PULL CART RENTAL        | 106                 | 200    | 282         | -176   | -176        | -176   | 106                             | 200    | -94    | 282    | -176   | 15,400    |
| 60-166-600-32520 CDGA REVENUE            | 160                 | 100    | 120         | 40     | 40          | 40     | 160                             | 100    | 60     | 120    | 40     | 2,000     |
| 60-166-600-32525 LEAGUE FEES             | 0                   | 0      | 0           | 0      | 0           | 0      | 0                               | 0      | 0      | 0      | 0      | 1,800     |

Revenue List

4/8/2015

**Glencoe Golf Club**  
**Monthly Revenue Activity Detail**

**March 2015 Activity**      **Year-To-Date Activity (FY 2015)**

| activity key acct title                  | This Period |        | \$ of Period |           | This Period |           | \$ of Period |        | YTD Actual | YTD Budget | \$ of YTD |     | YTD Last Year | \$ of Last Year | Annual Budget |
|--|-------------|--------|--------------|-----------|-------------|-----------|--------------|--------|------------|------------|-----------|-----|---------------|-----------------|---------------|
|  | Actual      | Budget | Budget       | Last Year | Last Year   | Last Year | Budget       | Budget |            |            |           |     |               |                 |               |
| 60-166-600-32530 RENTAL CLUBS            | 0           | 28     | -28          | 28        | -28         | 0         | 28           | 0      | 28         | -28        | 28        | 28  | -28           | 3,154           |               |
| OTHER                                    | 266         | 328    | -62          | 430       | -164        | 266       | 328          | 266    | 328        | -62        | 430       | 430 | -164          | 22,654          |               |
| <b>OUTINGS</b>                           |             |        |              |           |             |           |              |        |            |            |           |     |               |                 |               |
| 60-166-600-32475 GOLF OUTING REVENUE     | 0           | 0      | 0            | 100       | -100        | 0         | 0            | 0      | 0          | 0          | 100       | 100 | -100          | 24,792          |               |
| OUTINGS                                  | 0           | 0      | 0            | 100       | -100        | 0         | 0            | 0      | 0          | 0          | 100       | 100 | -100          | 24,792          |               |
| <b>POWER CARTS</b>                       |             |        |              |           |             |           |              |        |            |            |           |     |               |                 |               |
| 60-166-600-32505 ELECTRIC CART RENTAL    | 1,012       | 532    | 480          | 0         | 1,012       | 1,012     | 532          | 1,012  | 532        | 480        | 0         | 0   | 1,012         | 245,690         |               |
| POWER CARTS                              | 1,012       | 532    | 480          | 0         | 1,012       | 1,012     | 532          | 1,012  | 532        | 480        | 0         | 0   | 1,012         | 245,690         |               |
| <b>RANGE</b>                             |             |        |              |           |             |           |              |        |            |            |           |     |               |                 |               |
| 60-166-600-32515 PRACTICE RANGE REVENUES | 849         | 250    | 599          | 841       | 8           | 849       | 250          | 849    | 250        | 599        | 841       | 841 | 8             | 46,000          |               |
| RANGE                                    | 849         | 250    | 599          | 841       | 8           | 849       | 250          | 849    | 250        | 599        | 841       | 841 | 8             | 46,000          |               |
| <b>SALE OF ASSETS</b>                    |             |        |              |           |             |           |              |        |            |            |           |     |               |                 |               |
| 60-166-600-35110 SALE OF ASSETS          | 0           | 0      | 0            | 850       | -850        | 0         | 0            | 0      | 0          | 0          | 850       | 850 | -850          | 0               |               |
| SALE OF ASSETS                           | 0           | 0      | 0            | 850       | -850        | 0         | 0            | 0      | 0          | 0          | 850       | 850 | -850          | 0               |               |

## **Expenditure Report**

Summary Report by Type  
Expenditure Detail

**Glencoe Golf Club  
Monthly Expenditure Activity Summary**

| activity<br>sub_1<br>key acct | sub1_title<br>title | March 2015 Period Activity |                       |                        |                          | Year-To-Date Activity (FY 2015) |               |                     |                  |                    |                  |         |
|-------------------------------|---------------------|----------------------------|-----------------------|------------------------|--------------------------|---------------------------------|---------------|---------------------|------------------|--------------------|------------------|---------|
|                               |                     | This Period<br>Actual      | This Period<br>Budget | \$ of Period<br>Budget | This Period<br>Last Year | This Period<br>Actual           | YTD<br>Budget | \$ of YTD<br>Budget | YTD Last<br>Year | \$ of Last<br>Year | Annual<br>Budget |         |
|                               |                     |                            |                       |                        | Last Year                |                                 |               |                     |                  |                    |                  |         |
| C&G PAYROLL                   |                     | 26,865                     | 33,826                | -6,962                 | 26,555                   | 310                             | 26,865        | 33,826              | -6,962           | 26,555             | 310              | 472,406 |
| CAPITAL                       |                     | 3,173                      | 8,422                 | -5,248                 | 13,950                   | -10,777                         | 3,173         | 8,422               | -5,248           | 13,950             | -10,777          | 737,400 |
| CHEM/FERTILIZER               |                     | 0                          | 0                     | 0                      | 667                      | -667                            | 0             | 0                   | 0                | 667                | -667             | 75,000  |
| COGS                          |                     | 496                        | 309                   | 188                    | 211                      | 285                             | 496           | 309                 | 188              | 211                | 285              | 33,865  |
| COMMUNICATIONS                |                     | 529                        | 721                   | -192                   | 721                      | -192                            | 529           | 721                 | -192             | 721                | -192             | 12,189  |
| CREDIT CARD FEES              |                     | 601                        | 4,302                 | -3,701                 | 903                      | -301                            | 601           | 4,302               | -3,701           | 903                | -301             | 33,038  |
| DEPRECIATION                  |                     | 0                          | 0                     | 0                      | 0                        | 0                               | 0             | 0                   | 0                | 0                  | 0                | 105,000 |
| EQUIPMENT R&M                 |                     | 1,270                      | 1,000                 | 270                    | 870                      | 399                             | 1,270         | 1,000               | 270              | 870                | 399              | 23,700  |
| GASOLINE                      |                     | 0                          | 100                   | -100                   | 0                        | 0                               | 0             | 100                 | -100             | 0                  | 0                | 19,700  |
| GOLF ACADEMY                  |                     | 3,637                      | 2,090                 | 1,547                  | 2,146                    | 1,491                           | 3,637         | 2,090               | 1,547            | 2,146              | 1,491            | 69,122  |
| INTEREST EXPENSE              |                     | 0                          | 0                     | 0                      | 0                        | 0                               | 0             | 0                   | 0                | 0                  | 0                | 3,100   |
| LIABILITY INSURANCE           |                     | 1,265                      | 1,262                 | 4                      | 1,377                    | -112                            | 1,265         | 1,262               | 4                | 1,377              | -112             | 16,139  |
| MAINTENANCE SUPPLIES          |                     | 1,019                      | 1,000                 | 19                     | 531                      | 488                             | 1,019         | 1,000               | 19               | 531                | 488              | 25,630  |
| MANAGEMENT FEE                |                     | 0                          | 3,543                 | -3,543                 | 0                        | 0                               | 0             | 3,543               | -3,543           | 0                  | 0                | 42,512  |
| MARKETING                     |                     | 869                        | 2,000                 | -1,131                 | 368                      | 501                             | 869           | 2,000               | -1,131           | 368                | 501              | 25,000  |
| OTHER                         |                     | 2,401                      | 7,517                 | -5,116                 | 1,804                    | 597                             | 2,401         | 7,517               | -5,116           | 1,804              | 597              | 61,913  |
| POWER CART LEASE              |                     | 0                          | 0                     | 0                      | 0                        | 0                               | 0             | 0                   | 0                | 0                  | 0                | 33,000  |
| RANGE                         |                     | 0                          | 0                     | 0                      | 0                        | 0                               | 0             | 0                   | 0                | 0                  | 0                | 3,800   |
| SHOP PAYROLL                  |                     | 28,691                     | 30,867                | -2,175                 | 28,142                   | 549                             | 28,691        | 30,867              | -2,175           | 28,142             | 549              | 443,933 |

Glencoe Golf Club

Monthly Expenditure Activity Summary

| activity<br>sub_1 sub1_title<br>key acct title | March 2015 Period Activity |                       |                        |                          | Year-To-Date Activity (FY 2015) |               |               |                  | Annual<br>Budget |                    |        |
|--|----------------------------|-----------------------|------------------------|--------------------------|---------------------------------|---------------|---------------|------------------|------------------|--------------------|--------|
|  | This Period<br>Actual      | This Period<br>Budget | \$ of Period<br>Budget | This Period<br>Last Year | \$ of YTD<br>Budget             | YTD<br>Actual | YTD<br>Budget | YTD Last<br>Year |                  | \$ of Last<br>Year |        |
|  |                            |                       |                        |                          |                                 |               |               |                  |                  |                    |        |
| UTILITIES                                      | 1,198                      | 2,695                 | -1,497                 | 1,091                    | 107                             | 1,198         | 2,695         | -1,497           | 1,091            | 107                | 39,049 |
| WATER-SEWER-GARBAGE                            | 0                          | 0                     | 0                      | 511                      | -511                            | 0             | 0             | 0                | 511              | -511               | 36,970 |

Glencoe Golf Club  
Monthly Expenditure Activity Detail

| activity<br>sub_1 sub1_title<br>key acct title | March 2015 Period Activity |                       |                        |                          | Year-To-Date Activity (FY 2015) |               |                     |                  |                    |                  |                |
|--|----------------------------|-----------------------|------------------------|--------------------------|---------------------------------|---------------|---------------------|------------------|--------------------|------------------|----------------|
|  | This Period<br>Actual      | This Period<br>Budget | \$ of Period<br>Budget | This Period<br>Last Year | YTD<br>Actual                   | YTD<br>Budget | \$ of YTD<br>Budget | YTD Last<br>Year | \$ of Last<br>Year | Annual<br>Budget |                |
|  |                            |                       |                        |                          |                                 |               |                     |                  |                    |                  |                |
| <b>C&amp;G PAYROLL</b>                         |                            |                       |                        |                          |                                 |               |                     |                  |                    |                  |                |
| 60-166-387-42110 SALARIES - REGULAR            | 12,865                     | 12,867                | -2                     | 12,839                   | 26                              | 12,865        | 12,867              | -2               | 12,839             | 26               | 158,029        |
| 60-166-387-42120 SALARIES - RHS PAY            | 0                          | 0                     | 0                      | 0                        | 0                               | 0             | 0                   | 0                | 0                  | 0                | 3,200          |
| 60-166-387-42210 SALARIES - TEMPORARY          | 6,229                      | 12,311                | -6,082                 | 6,480                    | -251                            | 6,229         | 12,311              | -6,082           | 6,480              | -251             | 176,063        |
| 60-166-387-42610 EMPLOYEE BENEFITS             | 4,181                      | 4,162                 | 19                     | 3,485                    | 697                             | 4,181         | 4,162               | 19               | 3,485              | 697              | 49,948         |
| 60-166-387-46115 SOCIAL SECURITY ADMIN.        | 1,165                      | 1,561                 | -396                   | 1,185                    | -20                             | 1,165         | 1,561               | -396             | 1,185              | -20              | 20,714         |
| 60-166-387-46120 MEDICARE ONLY                 | 272                        | 365                   | -93                    | 277                      | -5                              | 272           | 365                 | -93              | 277                | -5               | 4,844          |
| 60-166-387-46125 ILL MUNI. RET. FUND           | 2,152                      | 2,559                 | -408                   | 2,290                    | -138                            | 2,152         | 2,559               | -408             | 2,290              | -138             | 34,980         |
| 60-166-387-47110 UNEMPLOYMENT                  | 0                          | 0                     | 0                      | 0                        | 0                               | 0             | 0                   | 0                | 0                  | 0                | 24,627         |
| <b>C&amp;G PAYROLL</b>                         | <b>26,865</b>              | <b>33,826</b>         | <b>-6,962</b>          | <b>26,555</b>            | <b>310</b>                      | <b>26,865</b> | <b>33,826</b>       | <b>-6,962</b>    | <b>26,555</b>      | <b>310</b>       | <b>472,406</b> |
| <b>CAPITAL</b>                                 |                            |                       |                        |                          |                                 |               |                     |                  |                    |                  |                |
| 60-166-387-81120 BUILDING ALTERATIONS          | 1,000                      | 0                     | 1,000                  | 0                        | 1,000                           | 1,000         | 0                   | 1,000            | 0                  | 1,000            | 454,500        |
| 60-166-387-81130 GOLF COURSE                   | 2,173                      | 5,500                 | -3,327                 | 0                        | 2,173                           | 2,173         | 5,500               | -3,327           | 0                  | 2,173            | 103,400        |
| 60-166-387-81135 FORESTRY &                    | 0                          | 1,500                 | -1,500                 | 0                        | 0                               | 0             | 1,500               | -1,500           | 0                  | 0                | 47,000         |
| 60-166-387-82140 GOLF EQUIPMENT                | 0                          | 0                     | 0                      | 13,950                   | -13,950                         | 0             | 0                   | 0                | 13,950             | -13,950          | 57,500         |
| 60-166-387-89105 CAPITAL SALARIES              | 0                          | 510                   | -510                   | 0                        | 0                               | 0             | 510                 | -510             | 0                  | 0                | 63,000         |
| 60-166-387-89110 CAPITAL SOCIAL SEC.           | 0                          | 290                   | -290                   | 0                        | 0                               | 0             | 290                 | -290             | 0                  | 0                | 3,812          |
| 60-166-387-89115 CAPITAL MEDICARE              | 0                          | 68                    | -68                    | 0                        | 0                               | 0             | 68                  | -68              | 0                  | 0                | 892            |
| 60-166-387-89120 CAPITAL IMRF                  | 0                          | 554                   | -554                   | 0                        | 0                               | 0             | 554                 | -554             | 0                  | 0                | 7,296          |
| <b>CAPITAL</b>                                 | <b>3,173</b>               | <b>8,422</b>          | <b>-5,248</b>          | <b>13,950</b>            | <b>-10,777</b>                  | <b>3,173</b>  | <b>8,422</b>        | <b>-5,248</b>    | <b>13,950</b>      | <b>-10,777</b>   | <b>737,400</b> |
| <b>CHEM/FERTILIZER</b>                         |                            |                       |                        |                          |                                 |               |                     |                  |                    |                  |                |
| 60-166-387-61240 CHEMICALS/SEED/FERTILI        | 0                          | 0                     | 0                      | 667                      | -667                            | 0             | 0                   | 0                | 667                | -667             | 75,000         |
| <b>CHEM/FERTILIZER</b>                         | <b>0</b>                   | <b>0</b>              | <b>0</b>               | <b>667</b>               | <b>-667</b>                     | <b>0</b>      | <b>0</b>            | <b>0</b>         | <b>667</b>         | <b>-667</b>      | <b>75,000</b>  |
| <b>COGS</b>                                    |                            |                       |                        |                          |                                 |               |                     |                  |                    |                  |                |
| 60-166-386-63140 COGS-FOOD SUPPLIES            | 0                          | 81                    | -81                    | 0                        | 0                               | 0             | 81                  | -81              | 0                  | 0                | 195            |
| 60-166-389-63105 COGS-GOLF BALLS               | 51                         | 130                   | -79                    | 86                       | -36                             | 51            | 130                 | -79              | 86                 | -36              | 12,220         |
| 60-166-389-63120 COGS-CLOTHING                 | 175                        | 33                    | 142                    | 51                       | 124                             | 175           | 33                  | 142              | 51                 | 124              | 4,420          |
| 60-166-389-63135 COGS-MERCHANDISE              | 271                        | 65                    | 206                    | 74                       | 197                             | 271           | 65                  | 206              | 74                 | 197              | 17,030         |
| <b>COGS</b>                                    | <b>496</b>                 | <b>309</b>            | <b>188</b>             | <b>211</b>               | <b>285</b>                      | <b>496</b>    | <b>309</b>          | <b>188</b>       | <b>211</b>         | <b>285</b>       | <b>33,865</b>  |



**Glencoe Golf Club  
Monthly Expenditure Activity Detail**

| activity<br>sub_1 sub1_title<br>key acct title | March 2015 Period Activity |                       |                           |                          | Year-To-Date Activity (FY 2015) |               |                     |                  |                    |                  |  |
|--|----------------------------|-----------------------|---------------------------|--------------------------|---------------------------------|---------------|---------------------|------------------|--------------------|------------------|--|
|  | This Period<br>Actual      | This Period<br>Budget | \$ of Period<br>Last Year | This Period<br>Last Year | YTD<br>Actual                   | YTD<br>Budget | \$ of YTD<br>Budget | YTD Last<br>Year | \$ of Last<br>Year | Annual<br>Budget |  |
|  |                            |                       |                           |                          |                                 |               |                     |                  |                    |                  |  |
| <b>COMMUNICATIONS</b>                          |                            |                       |                           |                          |                                 |               |                     |                  |                    |                  |  |
| 60-166-385-52205 TELECOM/INTERNET              | 529                        | 721                   | -192                      | 721                      | 529                             | 721           | -192                | 721              | -192               | 12,189           |  |
| <b>CREDIT CARD FEES</b>                        |                            |                       |                           |                          |                                 |               |                     |                  |                    |                  |  |
| 60-166-388-52195 CREDIT CARD FEES              | 601                        | 4,302                 | -3,701                    | 903                      | 601                             | 4,302         | -3,701              | 903              | -301               | 33,038           |  |
| <b>DEPRECIATION</b>                            |                            |                       |                           |                          |                                 |               |                     |                  |                    |                  |  |
| 60-166-385-95105 DEPRECIATION                  | 0                          | 0                     | 0                         | 0                        | 0                               | 0             | 0                   | 0                | 0                  | 105,000          |  |
| <b>DEPRECIATION</b>                            |                            |                       |                           |                          |                                 |               |                     |                  |                    |                  |  |
| 60-166-385-95105 DEPRECIATION                  | 0                          | 0                     | 0                         | 0                        | 0                               | 0             | 0                   | 0                | 0                  | 105,000          |  |
| <b>EQUIPMENT R&amp;M</b>                       |                            |                       |                           |                          |                                 |               |                     |                  |                    |                  |  |
| 60-166-387-51180 GENERAL EQUIPMENT R/M         | 1,270                      | 1,000                 | 270                       | 870                      | 1,270                           | 1,000         | 270                 | 870              | 399                | 20,000           |  |
| 60-166-387-51230 IRRIGATION SYSTEM R/M         | 0                          | 0                     | 0                         | 0                        | 0                               | 0             | 0                   | 0                | 0                  | 3,700            |  |
| <b>EQUIPMENT R&amp;M</b>                       |                            |                       |                           |                          |                                 |               |                     |                  |                    |                  |  |
| 60-166-387-51180 GENERAL EQUIPMENT R/M         | 1,270                      | 1,000                 | 270                       | 870                      | 1,270                           | 1,000         | 270                 | 870              | 399                | 23,700           |  |
| <b>GASOLINE</b>                                |                            |                       |                           |                          |                                 |               |                     |                  |                    |                  |  |
| 60-166-387-61185 GASOLINE-OIL-GREASE           | 0                          | 100                   | -100                      | 0                        | 0                               | 100           | -100                | 0                | 0                  | 19,700           |  |
| <b>GASOLINE</b>                                |                            |                       |                           |                          |                                 |               |                     |                  |                    |                  |  |
| 60-166-387-61185 GASOLINE-OIL-GREASE           | 0                          | 100                   | -100                      | 0                        | 0                               | 100           | -100                | 0                | 0                  | 19,700           |  |
| <b>GOLF ACADEMY</b>                            |                            |                       |                           |                          |                                 |               |                     |                  |                    |                  |  |
| 60-166-386-42210 SALARIES - TEMPORARY          | 0                          | 0                     | 0                         | 375                      | 0                               | 0             | 0                   | 375              | -375               | 9,000            |  |
| 60-166-386-46115 SOCIAL SECURITY ADMIN.        | 0                          | 0                     | 0                         | 0                        | 0                               | 0             | 0                   | 0                | 0                  | 560              |  |
| 60-166-386-46120 MEDICARE ONLY                 | 0                          | 0                     | 0                         | 0                        | 0                               | 0             | 0                   | 0                | 0                  | 132              |  |
| 60-166-386-46125 ILL MUNI. RET. FUND           | 0                          | 0                     | 0                         | 0                        | 0                               | 0             | 0                   | 0                | 0                  | 1,064            |  |
| 60-166-386-52290 MISC CONTRACTUAL              | 3,342                      | 2,000                 | 1,342                     | 1,771                    | 3,342                           | 2,000         | 1,342               | 1,771            | 1,571              | 54,016           |  |
| 60-166-386-61155 SUPPLIES                      | 115                        | 0                     | 115                       | 0                        | 115                             | 0             | 115                 | 0                | 115                | 1,950            |  |
| 60-166-386-62115 MISC COMPUTER                 | 180                        | 90                    | 90                        | 0                        | 180                             | 90            | 90                  | 0                | 180                | 2,400            |  |
| <b>GOLF ACADEMY</b>                            |                            |                       |                           |                          |                                 |               |                     |                  |                    |                  |  |
| 60-166-386-62115 MISC COMPUTER                 | 180                        | 90                    | 90                        | 0                        | 180                             | 90            | 90                  | 0                | 180                | 2,400            |  |
| <b>GOLF ACADEMY</b>                            |                            |                       |                           |                          |                                 |               |                     |                  |                    |                  |  |
| 60-166-386-62115 MISC COMPUTER                 | 3,637                      | 2,090                 | 1,547                     | 2,146                    | 3,637                           | 2,090         | 1,547               | 2,146            | 1,491              | 69,122           |  |
| <b>INTEREST EXPENSE</b>                        |                            |                       |                           |                          |                                 |               |                     |                  |                    |                  |  |
| 60-166-385-72120 BOOKED INT ON ADVANCE         | 0                          | 0                     | 0                         | 0                        | 0                               | 0             | 0                   | 0                | 0                  | 3,100            |  |
| <b>INTEREST EXPENSE</b>                        |                            |                       |                           |                          |                                 |               |                     |                  |                    |                  |  |
| 60-166-385-72120 BOOKED INT ON ADVANCE         | 0                          | 0                     | 0                         | 0                        | 0                               | 0             | 0                   | 0                | 0                  | 3,100            |  |

**Glencoe Golf Club**  
**Monthly Expenditure Activity Detail**

| activity<br>sub_1 sub1_title<br>key acct title | March 2015 Period Activity |                       |                           |                          | Year-To-Date Activity (FY 2015) |               |                     |                  |                    |                  |               |
|--|----------------------------|-----------------------|---------------------------|--------------------------|---------------------------------|---------------|---------------------|------------------|--------------------|------------------|---------------|
|  | This Period<br>Actual      | This Period<br>Budget | \$ of Period<br>Last Year | This Period<br>Last Year | YTD<br>Actual                   | YTD<br>Budget | \$ of YTD<br>Budget | YTD Last<br>Year | \$ of Last<br>Year | Annual<br>Budget |               |
|  |                            |                       |                           |                          |                                 |               |                     |                  |                    |                  |               |
| <b>LIABILITY INSURANCE</b>                     |                            |                       |                           |                          |                                 |               |                     |                  |                    |                  |               |
| 60-166-385-56105 PUBLIC LIABILITY INSUR.       | 1,262                      | 1,262                 | 0                         | 1,377                    | -116                            | 1,262         | 1,262               | 0                | 1,377              | -116             | 15,139        |
| 60-166-385-56110 INSURANCE DEDUCTIBLES         | 4                          | 0                     | 4                         | 0                        | 4                               | 4             | 0                   | 4                | 0                  | 4                | 1,000         |
| <b>LIABILITY INSURANCE</b>                     | <b>1,265</b>               | <b>1,262</b>          | <b>4</b>                  | <b>1,377</b>             | <b>-112</b>                     | <b>1,265</b>  | <b>1,262</b>        | <b>4</b>         | <b>1,377</b>       | <b>-112</b>      | <b>16,139</b> |
| <b>MAINTENANCE SUPPLIES</b>                    |                            |                       |                           |                          |                                 |               |                     |                  |                    |                  |               |
| 60-166-387-61225 SEED & SOD                    | 0                          | 0                     | 0                         | 0                        | 0                               | 0             | 0                   | 0                | 0                  | 0                | 1,518         |
| 60-166-387-61235 SAND/TOP DRESSING             | 0                          | 0                     | 0                         | 0                        | 0                               | 0             | 0                   | 0                | 0                  | 0                | 4,500         |
| 60-166-387-61245 MAINTENANCE SUPPLIES          | 877                        | 0                     | 877                       | 199                      | 678                             | 877           | 0                   | 877              | 199                | 678              | 11,700        |
| 60-166-387-62135 SAFETY EQUIPMENT              | 0                          | 0                     | 0                         | 209                      | -209                            | 0             | 0                   | 0                | 209                | -209             | 1,280         |
| 60-166-387-64105 UNIFORMS/WORK                 | 142                        | 500                   | -358                      | 122                      | 20                              | 142           | 500                 | -358             | 122                | 20               | 5,432         |
| 60-166-387-65105 TOOL PURCHASE/REPAIR          | 0                          | 500                   | -500                      | 0                        | 0                               | 0             | 500                 | -500             | 0                  | 0                | 1,200         |
| <b>MAINTENANCE SUPPLIES</b>                    | <b>1,019</b>               | <b>1,000</b>          | <b>19</b>                 | <b>531</b>               | <b>488</b>                      | <b>1,019</b>  | <b>1,000</b>        | <b>19</b>        | <b>531</b>         | <b>488</b>       | <b>25,630</b> |
| <b>MANAGEMENT FEE</b>                          |                            |                       |                           |                          |                                 |               |                     |                  |                    |                  |               |
| 60-166-385-53180 VOG MANAGEMENT                | 0                          | 3,543                 | -3,543                    | 0                        | 0                               | 0             | 3,543               | -3,543           | 0                  | 0                | 42,512        |
| <b>MANAGEMENT FEE</b>                          | <b>0</b>                   | <b>3,543</b>          | <b>-3,543</b>             | <b>0</b>                 | <b>0</b>                        | <b>0</b>      | <b>3,543</b>        | <b>-3,543</b>    | <b>0</b>           | <b>0</b>         | <b>42,512</b> |
| <b>MARKETING</b>                               |                            |                       |                           |                          |                                 |               |                     |                  |                    |                  |               |
| 60-166-385-52215 MARKETING/ADVERTISING         | 869                        | 2,000                 | -1,131                    | 368                      | 501                             | 869           | 2,000               | -1,131           | 368                | 501              | 25,000        |
| <b>MARKETING</b>                               | <b>869</b>                 | <b>2,000</b>          | <b>-1,131</b>             | <b>368</b>               | <b>501</b>                      | <b>869</b>    | <b>2,000</b>        | <b>-1,131</b>    | <b>368</b>         | <b>501</b>       | <b>25,000</b> |
| <b>OTHER</b>                                   |                            |                       |                           |                          |                                 |               |                     |                  |                    |                  |               |
| 60-166-385-52120 COMPUTER SOFTWARE             | 0                          | 500                   | -500                      | 175                      | -175                            | 0             | 500                 | -500             | 175                | -175             | 5,280         |
| 60-166-385-52125 BANKING FEES                  | 182                        | 141                   | 41                        | 141                      | 41                              | 182           | 141                 | 41               | 141                | 41               | 2,246         |
| 60-166-385-52200 POSTAGE                       | 13                         | 18                    | -5                        | 13                       | -0                              | 13            | 18                  | -5               | 13                 | -0               | 315           |
| 60-166-385-53115 AUDITING SERVICES             | 0                          | 0                     | 0                         | 0                        | 0                               | 0             | 0                   | 0                | 0                  | 0                | 700           |
| 60-166-385-54125 LEGAL COUNSEL - OTHER         | 536                        | 3,000                 | -2,464                    | 0                        | 536                             | 536           | 3,000               | -2,464           | 0                  | 536              | 12,100        |
| 60-166-385-55105 MEMBERSHIPS/DUES              | 0                          | 0                     | 0                         | 0                        | 0                               | 0             | 0                   | 0                | 0                  | 0                | 2,225         |
| 60-166-385-55110 IN SERVICE TRAINING           | 0                          | 0                     | 0                         | 0                        | 0                               | 0             | 0                   | 0                | 0                  | 0                | 1,500         |
| 60-166-385-61165 SUNDRY                        | 1,000                      | 700                   | 300                       | 0                        | 1,000                           | 1,000         | 700                 | 300              | 0                  | 1,000            | 1,760         |
| 60-166-385-62105 MISC COMPUTER                 | 0                          | 0                     | 0                         | 0                        | 0                               | 0             | 0                   | 0                | 0                  | 0                | 400           |
| 60-166-385-93125 MISCELLANEOUS                 | 0                          | 0                     | 0                         | 0                        | 0                               | 0             | 0                   | 0                | 0                  | 0                | 300           |
| 60-166-387-51105 BUILDING MAINTENANCE          | 0                          | 950                   | -950                      | 0                        | 0                               | 0             | 950                 | -950             | 0                  | 0                | 3,750         |

# Glencoe Golf Club Monthly Expenditure Activity Detail

| activity<br>sub_1 sub1_title<br>key acct title | March 2015 Period Activity          |                       |                        |                          | Year-To-Date Activity (FY 2015) |               |               |                     |                  |                    |                  |
|--|-------------------------------------|-----------------------|------------------------|--------------------------|---------------------------------|---------------|---------------|---------------------|------------------|--------------------|------------------|
|  | This Period<br>Actual               | This Period<br>Budget | \$ of Period<br>Budget | This Period<br>Last Year | \$ of Last<br>Year              | YTD<br>Actual | YTD<br>Budget | \$ of YTD<br>Budget | YTD Last<br>Year | \$ of Last<br>Year | Annual<br>Budget |
|  | 60-166-387-52110 LEASE OF EQUIPMENT | 0                     | 0                      | 0                        | 0                               | 0             | 0             | 0                   | 0                | 0                  | 0                |
| 60-166-387-52160 CLEANING SERVICE              | 0                                   | 400                   | -400                   | 80                       | -80                             | 0             | 400           | -400                | 80               | 80                 | 6,510            |
| 60-166-387-52180 FORESTRY AND                  | 0                                   | 0                     | 0                      | 0                        | 0                               | 0             | 0             | 0                   | 0                | 0                  | 1,750            |
| 60-166-387-52185 ANIMAL CONTROL                | 248                                 | 1,200                 | -952                   | 48                       | 200                             | 248           | 1,200         | -952                | 48               | 200                | 8,206            |
| 60-166-387-52290 MISC CONTRACTUAL              | 0                                   | 0                     | 0                      | 0                        | 0                               | 0             | 0             | 0                   | 0                | 0                  | 400              |
| 60-166-387-55105 MEMBERSHIPS/DUES              | 0                                   | 0                     | 0                      | 41                       | -41                             | 0             | 0             | 0                   | 41               | -41                | 565              |
| 60-166-387-55110 IN SERVICE TRAINING           | 314                                 | 0                     | 314                    | 0                        | 314                             | 314           | 0             | 314                 | 0                | 314                | 3,085            |
| 60-166-388-52290 MISC CONTRACTUAL              | 6                                   | 58                    | -51                    | 58                       | -51                             | 6             | 58            | -51                 | 58               | -51                | 2,641            |
| 60-166-388-61145 SCORE CARDS                   | 0                                   | 0                     | 0                      | 0                        | 0                               | 0             | 0             | 0                   | 0                | 0                  | 1,000            |
| 60-166-388-61155 SUPPLIES                      | 0                                   | 550                   | -550                   | 943                      | -943                            | 0             | 550           | -550                | 943              | -943               | 2,880            |
| 60-166-389-52150 CDGA SERVICES                 | 0                                   | 0                     | 0                      | 0                        | 0                               | 0             | 0             | 0                   | 0                | 0                  | 1,800            |
| 60-166-389-64105 UNIFORMS/WORK                 | 102                                 | 0                     | 102                    | 305                      | -203                            | 102           | 0             | 102                 | 305              | -203               | 1,700            |
| <b>OTHER</b>                                   | <b>2,401</b>                        | <b>7,517</b>          | <b>-5,116</b>          | <b>1,804</b>             | <b>597</b>                      | <b>2,401</b>  | <b>7,517</b>  | <b>-5,116</b>       | <b>1,804</b>     | <b>597</b>         | <b>61,913</b>    |
| <b>POWER CART LEASE</b>                        |                                     |                       |                        |                          |                                 |               |               |                     |                  |                    |                  |
| 60-166-388-74010 LEASE PAYMENT                 | 0                                   | 0                     | 0                      | 0                        | 0                               | 0             | 0             | 0                   | 0                | 0                  | 33,000           |
| <b>POWER CART LEASE</b>                        | <b>0</b>                            | <b>0</b>              | <b>0</b>               | <b>0</b>                 | <b>0</b>                        | <b>0</b>      | <b>0</b>      | <b>0</b>            | <b>0</b>         | <b>0</b>           | <b>33,000</b>    |
| <b>RANGE</b>                                   |                                     |                       |                        |                          |                                 |               |               |                     |                  |                    |                  |
| 60-166-388-61160 MISC. RANGE SUPPLIES          | 0                                   | 0                     | 0                      | 0                        | 0                               | 0             | 0             | 0                   | 0                | 0                  | 800              |
| 60-166-388-61250 RANGE BALLS                   | 0                                   | 0                     | 0                      | 0                        | 0                               | 0             | 0             | 0                   | 0                | 0                  | 3,000            |
| <b>RANGE</b>                                   | <b>0</b>                            | <b>0</b>              | <b>0</b>               | <b>0</b>                 | <b>0</b>                        | <b>0</b>      | <b>0</b>      | <b>0</b>            | <b>0</b>         | <b>0</b>           | <b>3,800</b>     |
| <b>SHOP PAYROLL</b>                            |                                     |                       |                        |                          |                                 |               |               |                     |                  |                    |                  |
| 60-166-385-42110 SALARIES - REGULAR            | 11,194                              | 11,055                | 139                    | 11,130                   | 64                              | 11,194        | 11,055        | 139                 | 11,130           | 64                 | 133,785          |
| 60-166-385-42120 SALARIES - RHS PAY            | 0                                   | 0                     | 0                      | 0                        | 0                               | 0             | 0             | 0                   | 0                | 0                  | 2,975            |
| 60-166-385-42610 EMPLOYEE BENEFITS             | 1,884                               | 1,805                 | 79                     | 1,914                    | -30                             | 1,884         | 1,805         | 79                  | 1,914            | -30                | 21,660           |
| 60-166-385-46115 SOCIAL SECURITY ADMIN.        | 702                                 | 685                   | 16                     | 684                      | 18                              | 702           | 685           | 16                  | 684              | 18                 | 7,347            |
| 60-166-385-46120 MEDICARE ONLY                 | 164                                 | 160                   | 4                      | 160                      | 4                               | 164           | 160           | 4                   | 160              | 4                  | 1,940            |
| 60-166-385-46125 ILL MUNI. RET. FUND           | 1,288                               | 1,308                 | -20                    | 1,258                    | 30                              | 1,288         | 1,308         | -20                 | 1,258            | 30                 | 15,827           |
| 60-166-388-42110 SALARIES - REGULAR            | 8,213                               | 8,220                 | -7                     | 7,711                    | 502                             | 8,213         | 8,220         | -7                  | 7,711            | 502                | 99,840           |
| 60-166-388-42120 SALARIES - RHS PAY            | 0                                   | 0                     | 0                      | 0                        | 0                               | 0             | 0             | 0                   | 0                | 0                  | 1,000            |
| 60-166-388-42210 SALARIES - TEMPORARY          | 282                                 | 2,391                 | -2,109                 | 278                      | 4                               | 282           | 2,391         | -2,109              | 278              | 4                  | 89,864           |
| 60-166-388-42610 EMPLOYEE BENEFITS             | 3,479                               | 3,458                 | 21                     | 3,495                    | -16                             | 3,479         | 3,458         | 21                  | 3,495            | -16                | 41,491           |

**Glencoe Golf Club**  
**Monthly Expenditure Activity Detail**

| activity<br>sub_1 sub1_title<br>key acct title | March 2015 Period Activity              |                       |                        |                          | Year-To-Date Activity (FY 2015) |               |                     |                  |                    |                  |         |
|--|---|-----------------------|------------------------|--------------------------|---------------------------------|---------------|---------------------|------------------|--------------------|------------------|---------|
|  | This Period<br>Actual                   | This Period<br>Budget | \$ of Period<br>Budget | This Period<br>Last Year | This Period<br>Actual           | YTD<br>Budget | \$ of YTD<br>Budget | YTD Last<br>Year | \$ of Last<br>Year | Annual<br>Budget |         |
|  | 60-166-388-46115 SOCIAL SECURITY ADMIN. | 478                   | 658                    | -179                     | 480                             | -1            | 478                 | 658              | -179               | 480              | -1      |
| 60-166-388-46120 MEDICARE ONLY                 | 112                                     | 154                   | -42                    | 112                      | -0                              | 112           | 154                 | -42              | 112                | -0               | 2,751   |
| 60-166-388-46125 ILL MUNI. RET. FUND           | 896                                     | 972                   | -76                    | 921                      | -25                             | 896           | 972                 | -76              | 921                | -25              | 13,692  |
| SHOP PAYROLL                                   | 28,691                                  | 30,867                | -2,175                 | 28,142                   | 549                             | 28,691        | 30,867              | -2,175           | 28,142             | 549              | 443,933 |
| <b>UTILITIES</b>                               |   |                       |                        |                          |                                 |               |                     |                  |                    |                  |         |
| 60-166-387-52270 ELECTRICAL - LIGHT/AC         | 1,198                                   | 1,300                 | -102                   | 1,091                    | 107                             | 1,198         | 1,300               | -102             | 1,091              | 107              | 26,700  |
| 60-166-387-52275 NATURAL GAS                   | 0                                       | 1,395                 | -1,395                 | 0                        | 0                               | 0             | 1,395               | -1,395           | 0                  | 0                | 12,349  |
| UTILITIES                                      | 1,198                                   | 2,695                 | -1,497                 | 1,091                    | 107                             | 1,198         | 2,695               | -1,497           | 1,091              | 107              | 39,049  |
| <b>WATER-SEWER-GARBAGE</b>                     |   |                       |                        |                          |                                 |               |                     |                  |                    |                  |         |
| 60-166-387-52255 WATER AND SEWER               | 0                                       | 0                     | 0                      | 511                      | -511                            | 0             | 0                   | 0                | 511                | -511             | 35,500  |
| 60-166-387-52260 GARBAGE SERVICE               | 0                                       | 0                     | 0                      | 0                        | 0                               | 0             | 0                   | 0                | 0                  | 0                | 1,470   |
| WATER-SEWER-GARBAGE                            | 0                                       | 0                     | 0                      | 511                      | -511                            | 0             | 0                   | 0                | 511                | -511             | 36,970  |

**Balance Sheet Detail**

Deferred Revenue

Cash Balance

Due to VOG Report

## Deferred Revenue

### Glencoe Golf Club

For Period Ending 03/31/2015

| Acct No          | Description                    | Balance           |
|------------------|--------------------------------|-------------------|
| 60-166-600-24105 | RAIN CHECKS OUTSTANDING        | 16.00             |
| 60-166-600-24110 | GIFT CERTS OUTSTANDING         | 8,210.85          |
| 60-166-600-24145 | DEF REV-RESERVED STARTING TIME | 181,050.00        |
| 60-166-600-24175 | DEF REV GOLF ACADEMY           | 20,251.71         |
| Total Def. Rev.  |                                | <u>209,528.56</u> |

# Cash Report

## Glencoe Golf Club

For Period Ending 03/31/2015

| Acct No              | Description | Balance             |
|----------------------|-------------|---------------------|
| <b>Balance Sheet</b> |             |                     |
| 60-166-600-11111     | CASH - NSCB | 1,119,832.93        |
| 60-166-600-11190     | IMET        | 206,375.66          |
| 60-166-600-11210     | PETTY CASH  | 700.00              |
| Total                |             | <u>1,326,908.59</u> |

## Due To VOG Report

### Glencoe Golf Club

For Period Ending 03/31/2015

| Acct No          | Description            | Balance             |
|------------------|------------------------|---------------------|
| 60-166-600-22190 | GOLF MGMT FEE PAYABLE  | 463,973.00          |
| 60-166-600-25105 | INT PAYABLE ON ADVANCE | 224,967.83          |
| 60-166-600-25115 | DUE TO GENERAL FUND    | 960,006.11          |
| Total            |                        | <u>1,648,946.94</u> |



**Friends of the Glencoe Golf Club**

Monthly Report

Cash Balance

## Monthly Report - Friends Glencoe Golf Club

For Period Ending 03/31/2015

| Acct No. | Description                        | FY Mo. | FY Mo. Bud. | PY Mo. | FY YTD | FY YTD Bud. | PY YTD | FY Bud. |
|----------|------------------------------------|--------|-------------|--------|--------|-------------|--------|---------|
|          | <b>Operating Revenue</b>           |        |             |        |        |             |        |         |
|          | Total Other Revenue                | 0.00   | 0.00        | 0.00   | 0.00   | 0.00        | 0.00   | 0.00    |
|          | <b>Total Operating Revenue</b>     | 0.00   | 0.00        | 0.00   | 0.00   | 0.00        | 0.00   | 0.00    |
|          | <b>Operating Expenses</b>          |        |             |        |        |             |        |         |
|          | Total Service Fees                 | 0.00   | 0.00        | 0.00   | 0.00   | 0.00        | 0.00   | 0.00    |
|          | <b>Total Professional Services</b> | 0.00   | 0.00        | 0.00   | 0.00   | 0.00        | 0.00   | 0.00    |
|          | <b>Total Event Expense</b>         | 0.00   | 0.00        | 0.00   | 0.00   | 0.00        | 0.00   | 0.00    |
|          | <b>Total Service Expense</b>       | 0.00   | 0.00        | 0.00   | 0.00   | 0.00        | 0.00   | 0.00    |
|          | <b>Total Supplies</b>              | 0.00   | 0.00        | 0.00   | 0.00   | 0.00        | 0.00   | 0.00    |

|                             |      |      |      |      |      |      |      |
|-----------------------------|------|------|------|------|------|------|------|
| Total Equipment             | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Commodities           | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Operating Expense     | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Operating Excess (Deficit)  | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 65- INTEREST ON INVESTMENTS | 0.36 | 0.00 | 0.38 | 0.36 | 0.00 | 0.38 | 0.00 |
| 395- 32805                  |      |      |      |      |      |      |      |
| Total Nonoperating Revenue  | 0.36 | 0.00 | 0.38 | 0.36 | 0.00 | 0.38 | 0.00 |
| Total Interest Expense      | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Nonoperating Activity | 0.36 | 0.00 | 0.38 | 0.36 | 0.00 | 0.38 | 0.00 |
| Total Excess (Deficit)      | 0.36 | 0.00 | 0.38 | 0.36 | 0.00 | 0.38 | 0.00 |
| Total Capital               | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |

# Cash Report - Friends

## Glencoe Golf Club

For Period Ending 03/31/2015

| Acct No              | Description | Balance         |
|----------------------|-------------|-----------------|
| <b>Balance Sheet</b> |             |                 |
| 65-170-395-11111     | CASH - NSCB | 3,359.15        |
|                      | Total       | <u>3,359.15</u> |